



CONTINGENCY DUTY RECOVERY AND MINIMIZATION PROGRAM

Customs duties represent a cost that directly impact a company's bottom line. However, there exist several mechanisms upon which importers can lawfully minimize their duty spend. For example, duties paid on manufacturing inputs could potentially be recovered via "drawback" when finished goods are exported. In addition, there are several preferential tariff treatments based on origin (e.g., NAFTA) upon which duties could be avoided. Coupled with customs valuation and classification planning opportunities, along with available "special programs" (e.g., duty deferral, foreign trade zones, etc.), overall duty spend can be further minimized.

Unfortunately, with increasing global trade and ever-changing customs regulations and increased complexity, in conjunction with a growing demand on limited resources, duty minimization opportunities are sometimes overlooked. Fortunately, in Canada, for example, importers can seek duty refunds going back 4 – and sometimes even 5 – years.

Delmar with its diversified client base and extensive consulting and ruling experience, is confident that it can effectively and efficiently determine whether a company's duty spend is appropriate and, where warranted, seek to recoup duties that an importer is legally entitled to recover.

In a contingency duty recovery project, fees will be based on a percentage of duty amounts recovered. In the event that no recoveries are found, no fees will be incurred, resulting in a no-cost, no-risk opportunity with the increased potential for future savings.

Moreover, in the event that any recovered duties need to be remitted – following an unsuccessful defense on our part – we will engage to refund the corresponding portion of our fees.

For additional information on this matter, please contact :

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